

CARLOS CRESPO

Boston, MA | crespo1301@gmail.com | 425-591-5136 | www.carloscrespo.info

SUMMARY

Software developer and operations leader with experience building custom websites, client portals, dashboards, and workflow tools for small businesses. Combines full-stack development with process design, analytics, cost control, and team leadership to turn business needs into practical, reliable systems.

PROFESSIONAL EXPERIENCE

Supervisor, Kings Dining & Entertainment (Seaport) - Boston, MA Jul 2026 - Present

- Blend hands-on team leadership with a background in computer science to pinpoint operational gaps and develop practical tools that assist staff and streamline management workflows.
- Supervised and managed the front of house operations, which included tasks such as scheduling, defining responsibilities, and ensuring the team functioned seamlessly.

General Manager, La Joya Cafe - San Francisco, CA Sep 2024 - Dec 2025

- Boosted sales by 107%, transforming monthly losses into profitability through brand development, website enhancements, & consistent social media marketing
- Streamlined daily operations by auditing finances, tracking inventory, & retraining staff to improve efficiency, cost control, & service quality

General Manager, The Midway - San Francisco, CA May 2022 - Sep 2024

- Oversee inventory management, cost analysis, and financial reporting to guarantee accurate forecasts and profitability. Coordinate testing and validation processes to ensure compliance with industry standards.
- Manage event operations by collaborating with artists, vendors, and staff to create seamless experiences for guests.

Owner / Software Developer, CSolutions - Remote Mar 2020 - Present

- Build and manage custom-coded websites, client portals, dashboards, and business tools for small businesses and professionals.
- Lead projects from branding and architecture through full-stack development, deployment, SEO, security, analytics, and maintenance.
- Develop scalable systems using React, Next.js, TypeScript, Supabase, Stripe, Resend, Vercel, and GitHub workflows.

SKILLS

Hard Skills: Operations Management | Inventory Control & Cost Tracking | Financial Reporting

Technical Skills: Toast POS | Google Business Profile, Analytics, Tags | Microsoft Office

Soft Skills: Team Leadership | Staff Training | Problem-Solving | Client & Vendor Communication

EDUCATION

Bachelor of Science In Computer Science

Sep 2019 - Dec 2025

University Of San Francisco

- Relevant Coursework: Ethical and Trustworthy AI, Programming Languages, Operating Systems, Computer Architecture, and C & Systems Programming

ADDITIONAL INFORMATION

- **Languages:** English (Native) | Spanish (Native)
- **Business Systems:** Conqueror X | TripleSeat | CRM and CMS Platforms | Google Business Profile | Google Analytics & Search Console | Inventory & Cost Tracking | Microsoft Office | Adobe Tools
- **Technical Proficiencies:** React | Next.js | TypeScript | JavaScript | Python | Supabase | Stripe | Resend | Git and GitHub | Vercel Deployment | AI and Machine Learning Tools