

CARLOS CRESPO

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SUMMARY

Results-driven professional with experience in team leadership, daily operations, workflow coordination, and problem-solving. Proven ability to improve efficiency, maintain high standards, and support teams in fast-paced environments. Committed to building dependable teams and delivering consistent results through proper systems.

RELEVANT EXPERIENCE

La Joya Cafe | Cafe Manager

Sep 2024 - Dec 2025

- Grew sales 107% during my time there; turned recurring monthly losses into profitability by rebuilding the cafe's website, brand, social presence, and marketing materials (menus, flyers, takeout menus).
- Streamlined operations by auditing finances, tracking inventory, and retraining staff on service standards.
- Managed Toast POS, Google Business Profile, and delivery apps.

The Midway | Cafe Manager

May 2022 - Sep 2024

- Ran daily operations for a multi-venue arts space, leading teams of 7-12 across service, kitchen, and cashier.
- Managed Clover POS, inventory, cost tracking, and financial reporting; coordinated events with artists, vendors, and staff.

CSolutions | Founder & Operations Manager

May 2023 - Present

- Manage client relationships, pricing, project timelines, and ongoing support for a growing web design business.
- Lead website projects from brand development through deployment, including SEO, security, maintenance, and quality assurance.

SKILLS

Hard Skills: Operations Management | Inventory Control & Cost Tracking | Financial Reporting

Technical Skills: Toast POS | Google Business Profile | Project Management & Workflow Systems

Soft Skills: Team Leadership | Staff Training | Problem-Solving | Client & Vendor Communication

EDUCATION

University of San Francisco

Sep 2019 - Dec 2025

Bachelor of Science in Computer Science (BS)

Relevant Coursework: Ethical and Trustworthy AI, Programming Languages, Operating Systems, Computer Architecture, and C & Systems Programming

ADDITIONAL INFORMATION

- **Languages:** English (Native) | Spanish (Native)
- **Business Systems:** POS Platforms | Google Business Profile | Delivery Platforms | Inventory & Cost Tracking | Microsoft Office | Adobe Tools
- **Technical Proficiencies:** Git & GitHub | Web Development | Vercel Deployment | Python & JavaScript | AI and Machine Learning Tools